

Snohomish Health District
2020 Financial Report - Balance Sheet
As of 03/31/2020

Unaudited - for internal use only

| Assets | |
|--|---------------------|
| Cash and Cash Equivalents | \$963,178 |
| Investments | 9,565,668 |
| Unrealized Gain/(Loss) on Investments | 8,457 |
| Accounts Receivable | 363,868 |
| Due from Other Governments | 691,966 |
| Prepaid Expenditures* | (7,333) |
| Total Assets | \$11,585,804 |
| Liabilities | |
| Revenue Collected in Advance | \$ - |
| Accounts Payable | 268,630 |
| Other Accrued Liabilities ** | 543,657 |
| Total Liabilities | \$812,287 |
| Fund Balance | |
| Non-Spendable | \$75,435 |
| Board-Approved Reserves: | |
| Working Capital | 2,094,251 |
| Compensated Absences*** | 1,700,000 |
| Capital Improvements | 70,000 |
| Emergency**** | 0 |
| Rucker Building - Reserve from 2015 Water Damage | 134,822 |
| Unreserved | 6,699,009 |
| Total Fund Balance | \$10,773,517 |
| Total Liabilities & Fund Balance | \$11,585,804 |

* Prepays balance at 12/31/2019 wase over allocated out to expenditures, needs further research

** Includes Vital Statistics Fees due to the State and Payroll Taxes and Benefits

*** Liability will be updated when calculated for 2019 Annual Financial Report

**** * Per Board Resolution 20-06 Declaration of Emergency

Snohomish Health District
District-Wide Revenues & Expenditures
For the 3 Months Ended 03/31/2020

Unaudited - for internal use only

| | 2018 YTD | 2019 YTD | 2020 Budget | 2020 YTD | Remaining Balance | Actuals as % Budget |
|------------------------------|------------------|------------------|-------------------|------------------|-------------------|---------------------|
| Revenue: | | | | | | |
| Licenses & Permits | 2,226,722 | 2,317,273 | 4,020,594 | 2,634,478 | 1,386,116 | 65.52% |
| Federal Grants | 1,064,797 | 1,211,721 | 3,102,264 | 718,923 | 2,383,341 | 23.17% |
| State Grants | 2,251,527 | 1,906,317 | 4,605,619 | 1,996,151 | 2,609,468 | 43.34% |
| Intergovernmental Revenue | 764,353 | 896,103 | 2,637,879 | 820,243 | 1,817,636 | 31.09% |
| Charges for Goods & Services | 249,382 | 364,662 | 2,018,204 | 408,882 | 1,609,322 | 20.26% |
| Miscellaneous Revenues | 84,781 | 257,735 | 369,445 | 159,250 | 210,195 | 43.11% |
| Total Revenues | 6,641,563 | 6,953,812 | 16,754,005 | 6,737,927 | 10,016,078 | 40.22% |

Expenditures

Labor:

| | | | | | | |
|------------------------------------|-------------|-------------|--------------|-------------|-------------|--------|
| Salaries, Payroll Taxes & Benefits | (3,581,402) | (3,496,472) | (13,067,646) | (3,326,435) | (9,741,211) | 25.46% |
|------------------------------------|-------------|-------------|--------------|-------------|-------------|--------|

Non-Labor:

| | | | | | | |
|--|--------------------|--------------------|---------------------|--------------------|---------------------|---------------|
| Supplies | (57,608) | (53,207) | (226,943) | (51,107) | (175,837) | 22.52% |
| Professional Services | (241,613) | (341,662) | (1,262,546) | (297,863) | (964,684) | 23.59% |
| Communication | (40,793) | (30,251) | (130,401) | (42,928) | (87,472) | 32.92% |
| Mileage & Travel | (13,211) | (7,554) | (58,121) | (4,046) | (54,075) | 6.96% |
| Board of Health Per Diem | (2,365) | (2,640) | (10,380) | (3,520) | (6,860) | 33.91% |
| Advertising | (8,694) | (3,115) | (41,090) | (7,133) | (33,957) | 17.36% |
| Rents & Leases | (63,433) | (63,245) | (266,692) | (74,164) | (192,528) | 27.81% |
| General Insurance | (94,901) | (105,367) | (180,009) | (118,818) | (61,191) | 66.01% |
| Utilities | (19,085) | (20,107) | (75,276) | (20,628) | (54,648) | 27.40% |
| Repairs & Maintenance | (39,524) | (97,688) | (688,314) | (125,415) | (562,899) | 18.22% |
| Dues & Memberships | (35,874) | (41,300) | (47,156) | (41,379) | (5,778) | 87.75% |
| Subscriptions | (25,731) | (4,061) | (684) | (20,614) | 19,930 | 3013.80% |
| Printing & Binding | (5,006) | (3,079) | (5,600) | (4,474) | (1,126) | 79.89% |
| Tuition & Registration | (24,883) | (10,199) | (38,054) | (5,383) | (32,671) | 14.14% |
| Software Licences & Support | (86,979) | (109,913) | (490,466) | (312,135) | (178,330) | 63.64% |
| Client Transport Housing Utilities | (3,500) | 0 | 0 | (1,402) | 1,402 | - |
| Other Miscellaneous | (19,256) | (42,452) | (94,628) | (27,685) | (66,943) | 29.26% |
| Building | 0 | 0 | 0 | (18,123) | 18,123 | - |
| Vehicles & Computer Equipment | 0 | 0 | (70,000) | (14,376) | (55,624) | 20.54% |
| Subtotal - Non-Labor | (782,455) | (935,839) | (3,686,359) | (1,191,192) | (2,495,167) | 32.31% |
| Total Expenditures Before Oh Allocation | (4,363,857) | (4,432,311) | (16,754,005) | (4,517,627) | (12,236,378) | 26.96% |

| | | | | | | |
|--------------------|------------------|------------------|------------|------------------|--------------------|--|
| Net Revenue | 2,277,705 | 2,521,502 | (0) | 2,220,300 | (2,220,300) | |
|--------------------|------------------|------------------|------------|------------------|--------------------|--|

| Priority Matrix Grouping | Program/Division | 2020 Budget | 2020 YTD | Variance |
|--|---|--------------|-------------|---------------|
| <u>AGENCY-WIDE</u> | | | | |
| | Revenue | 16,754,006 | 6,737,927 | (10,016,079) |
| | Expense | (16,754,006) | (4,517,627) | 12,236,379 |
| | Overhead Allocation ¹ | 0 | 0 | 0 |
| | Agency Net Revenue | \$0 | \$2,220,300 | \$2,220,300 |
| <u>ADMINISTRATIVE SERVICES DIVISION</u> | | | | |
| N/A - Overhead | SHD General Overhead | | | |
| | Revenue | 4,637,837 | 2,087,281 | (\$2,550,556) |
| | Expense | (338,737) | (179,046) | 159,691 |
| | Overhead Allocation | (276,939) | (177,868) | 99,071 |
| | SHD General Overhead Program Net Revenue | \$4,022,161 | \$1,730,367 | (\$2,291,794) |
| N/A - Overhead | 2015 Water Damage | | | |
| | Revenue | \$0 | \$0 | \$0 |
| | Expense | 0 | 0 | 0 |
| | Overhead Allocation | 0 | 0 | 0 |
| | 2015 Water Damage Program Net Revenue | \$0 | \$0 | \$0 |
| N/A - Overhead | Board of Health | | | |
| | Revenue | \$0 | \$0 | \$0 |
| | Expense | (24,030) | (3,520) | 20,510 |
| | Overhead Allocation | 24,030 | 3,520 | (20,510) |
| | Board of Health Program Net Revenue | \$0 | \$0 | \$0 |
| N/A - Overhead | Wellness Committee | | | |
| | Revenue | \$0 | \$0 | \$0 |
| | Expense | (1,000) | (2,021) | (1,021) |
| | Overhead Allocation | 1,000 | 2,021 | 1,021 |
| | Wellness Committee Program Net Revenue | \$0 | \$0 | (\$0) |
| N/A - Overhead | Recognition Committee | | | |
| | Revenue | \$0 | \$0 | \$0 |
| | Expense | (1,000) | (187) | 813 |
| | Overhead Allocation | 1,000 | 187 | (813) |
| | Recognition Committee Program Net Revenue | \$0 | \$0 | \$0 |
| N/A - Overhead | Rucker Building | | | |
| | Revenue | 120,966 | 53,605 | (\$67,361) |
| | Expense | (603,187) | (114,720) | 488,467 |
| | Overhead Allocation | 482,221 | 61,115 | (421,106) |
| | Rucker Building Program Net Revenue | \$0 | \$0 | \$0 |
| N/A - Overhead | Safety Committee | | | |
| | Revenue | \$0 | \$0 | \$0 |
| | Expense | (1,500) | (2,863) | (1,363) |
| | Overhead Allocation | 1,500 | 2,863 | 1,363 |
| | Safety Committee Program Net Revenue | \$0 | \$0 | \$0 |
| N/A - Overhead | SHD Administration | | | |
| | Revenue | \$0 | 0 | \$0 |
| | Expense | (1,098,610) | (213,785) | 884,825 |
| | Overhead Allocation | 1,098,610 | 213,785 | (884,825) |
| | SHD Administration Program Net Revenue | \$0 | \$0 | \$0 |
| N/A - Overhead | Finance Office & Finance Software Upgrade | | | |
| | Revenue | 0 | 0 | \$0 |
| | Expense | (726,550) | (242,434) | 484,116 |
| | Overhead Allocation | 726,550 | 242,434 | (484,116) |
| | Finance Office & Finance Software Upgrade Program Net Revenue | \$0 | \$0 | \$0 |
| N/A - Overhead | Human Resources | | | |
| | Revenue | \$0 | \$0 | \$0 |
| | Expense | (327,622) | (67,706) | 259,916 |
| | Overhead Allocation | 327,622 | 67,706 | (259,916) |
| | Human Resources Program Net Revenue | \$0 | \$0 | \$0 |
| N/A - Overhead | Information Systems | | | |
| | Revenue | \$0 | \$0 | \$0 |
| | Expense | (967,334) | (192,447) | 774,887 |
| | Overhead Allocation | 967,334 | 192,447 | (774,887) |
| | Information Systems Program Net Revenue | \$0 | \$0 | \$0 |
| N/A - Overhead | Communications/Policy | | | |
| | Revenue | \$0 | \$0 | \$0 |
| | Expense | (473,445) | (80,504) | 392,941 |
| | Overhead Allocation | 473,445 | 80,504 | (392,941) |
| | Communications/Policy Program Net Revenue | \$0 | \$0 | \$0 |
| N/A - Overhead | Benefits Allocation Pool | | | |
| | Revenue | \$0 | \$0 | \$0 |
| | Expense | 0 | 0 | 0 |
| | Overhead Allocation | 0 | 0 | 0 |
| | Benefits Allocation Pool Program Net Revenue | \$0 | \$0 | \$0 |

| Priority Matrix Grouping | Program/Division | 2020 Budget | 2020 YTD | Variance |
|--------------------------|---|-------------|-------------|---------------|
| Kresge Foundation | Kresge Foundation -ELPH Grant | | | |
| | Revenue | \$0 | \$0 | \$0 |
| | Expense | 0 | (1,700) | (1,700) |
| | Overhead Allocation | 0 | (777) | (777) |
| | Kresge Foundation -ELPH Grant Program Net Revenue | \$0 | (\$2,477) | (\$2,477) |
| WIC-Admin | South County Building | | | |
| | Revenue | \$33,978 | \$0 | (\$33,978) |
| | Expense | (219,708) | (56,095) | 163,613 |
| | Overhead Allocation | 185,730 | 56,095 | (129,635) |
| | South County Building Program Net Revenue | \$0 | \$0 | \$0 |
| | ADMINISTRATION SERVICES DIVISION Net Revenue | \$4,022,161 | \$1,727,890 | (\$2,294,271) |

| <u>PREVENTION SERVICES DIVISION</u> | | | | |
|-------------------------------------|--|-------------|------------|-------------|
| N/A - Overhead | Prevention Services Administration | | | |
| | Revenue | \$98,308 | \$0 | (\$98,308) |
| | Expense | (488,793) | (109,460) | 379,333 |
| | Overhead Allocation | 390,485 | 109,460 | (281,025) |
| | Prevention Services Administration Program Net Revenue | \$0 | \$0 | \$0 |
| N/A - Overhead | PS Admin MAM Training Code 24 | | | |
| | Revenue | \$0 | \$0 | \$0 |
| | Expense | 0 | (293) | (293) |
| | Overhead Allocation | 0 | 293 | 293 |
| | PS Admin MAM Training Code 24 Program Net Revenue | \$0 | \$0 | \$0 |
| N/A - Overhead | PS Admin MAM Claim Coordination | | | |
| | Revenue | \$0 | \$0 | \$0 |
| | Expense | 0 | (226) | (226) |
| | Overhead Allocation | 0 | 226 | 226 |
| | PS Admin MAM Claim Coordination Program Net Revenue | \$0 | \$0 | \$0 |
| | Subtotal - Prevention Services Admin | \$0 | \$0 | \$0 |
| Assessment | Assessment | | | |
| | Revenue | \$0 | \$0 | \$0 |
| | Expense | (219,536) | (36,119) | 183,417 |
| | Overhead Allocation | (72,140) | (16,506) | 55,634 |
| | Assessment Program Net Revenue | (\$291,676) | (\$52,625) | \$239,051 |
| Child Care Outreach | Childcare Outreach | | | |
| | Revenue | \$0 | \$1,130 | \$1,130 |
| | Expense | (280,215) | (22,533) | 257,682 |
| | Overhead Allocation | (126,545) | (10,298) | 116,247 |
| | Childcare Outreach Program Net Revenue | (\$406,760) | (\$31,701) | \$375,059 |
| Child Care Outreach | Childcare DCYFS | | | |
| | Revenue | \$0 | \$0 | \$0 |
| | Expense | 0 | (403) | (403) |
| | Overhead Allocation | 0 | (184) | (184) |
| | Childcare DCYFS Program Net Revenue | \$0 | (\$587) | (\$587) |
| | Subtotal - Childcare Outreach | (\$406,760) | (\$32,288) | \$374,472 |
| Communicable Disease Investigation | Communicable Disease Surveillance & Response | | | |
| | Revenue | \$208,000 | \$0 | (\$208,000) |
| | Expense | (369,392) | (46,840) | 322,552 |
| | Overhead Allocation | (189,350) | (21,406) | 167,944 |
| | Communicable Disease Surveillance & Response Program Net Revenue | (\$350,742) | (\$68,246) | \$282,496 |
| Communicable Disease Investigation | Measles Outbreak | | | |
| | Revenue | \$0 | \$0 | \$0 |
| | Expense | 0 | 0 | 0 |
| | Overhead Allocation | 0 | 0 | 0 |
| | Measles Outbreak Program Net Revenue | \$0 | \$0 | \$0 |
| | Subtotal - Communicable Disease Investigation | (\$350,742) | (\$68,246) | \$282,496 |
| First Steps | First Steps Clinic Based | | | |
| | Revenue | \$12,501 | \$1,035 | (\$11,466) |
| | Expense | (115,076) | (46,377) | 68,699 |
| | Overhead Allocation | (58,988) | (21,194) | 37,794 |
| | First Steps Clinic Based Program Net Revenue | (\$161,563) | (\$66,536) | \$95,027 |
| FPHS | Foundational Public Health Services | | | |
| | Revenue | \$0 | \$109,376 | \$109,376 |
| | Expense | 0 | 0 | 0 |
| | Overhead Allocation | 0 | 0 | 0 |
| | Foundational Public Health Services Program Net Revenue | \$0 | \$109,376 | \$109,376 |
| Healthy Communities | Healthy Communities GF | | | |
| | Revenue | \$0 | \$0 | \$0 |
| | Expense | (234,580) | (49,028) | 185,552 |
| | Overhead Allocation | (77,083) | (22,406) | 54,677 |
| | Healthy Communities GF Program Net Revenue | (\$311,663) | (\$71,434) | \$240,229 |

| Priority Matrix Grouping | Program/Division | 2020 Budget | 2020 YTD | Variance |
|-------------------------------------|---|--------------------|-------------------|-------------------|
| HIV / AIDS / STD | Communicable Disease Investigation | | | |
| | Revenue | \$0 | \$0 | \$0 |
| | Expense | (116,071) | (18,250) | 97,821 |
| | Overhead Allocation | (59,498) | (8,340) | 51,158 |
| | Communicable Disease Investigation Program Net Revenue | (\$175,569) | (\$26,590) | \$148,979 |
| HIV / AIDS / STD | Sexually Transmitted Disease Control | | | |
| | Revenue | \$506,624 | \$33,848 | (\$472,776) |
| | Expense | (316,196) | (59,570) | 256,626 |
| | Overhead Allocation | (162,082) | (27,223) | 134,859 |
| | Sexually Transmitted Disease Control Program Net Revenue | \$28,346 | (\$52,944) | (\$81,290) |
| HIV / AIDS / STD | AIDS Prevention & Education - ConCon | | | |
| | Revenue | \$57,659 | \$20,296 | (\$37,363) |
| | Expense | (38,311) | (13,930) | 24,381 |
| | Overhead Allocation | (19,638) | (6,366) | 13,272 |
| | AIDS Prevention & Education - ConCon Program Net Revenue | (\$290) | \$0 | \$290 |
| HIV / AIDS / STD | HIV Prevention Contracts | | | |
| | Revenue | \$200,000 | \$45,584 | (\$154,416) |
| | Expense | (131,573) | (31,456) | 100,117 |
| | Overhead Allocation | (67,444) | (14,375) | 53,069 |
| | HIV Prevention Contracts Program Net Revenue | \$983 | (\$247) | (\$1,230) |
| HIV / AIDS / STD | Expanded STD/HIV Test Services | | | |
| | Revenue | \$0 | \$712 | \$712 |
| | Expense | 0 | (6,773) | (6,773) |
| | Overhead Allocation | 0 | (3,095) | (3,095) |
| | Expanded STD/HIV Test Services Program Net Revenue | \$0 | (\$9,157) | (\$9,157) |
| | Subtotal - HIV / AIDS / STD | (\$146,530) | (\$88,937) | \$57,593 |
| Healthier Washington | North Sound ACH | | | |
| | Revenue | \$45,000 | \$86,520 | \$41,520 |
| | Expense | (30,000) | (3,425) | 26,575 |
| | Overhead Allocation | (9,858) | (1,565) | 8,293 |
| | North Sound ACH Program Net Revenue | \$5,142 | \$81,530 | \$76,388 |
| Maternal Child Health (Block Grant) | Field Parent Child Health - Maternal Child Hlth Block Grant | | | |
| | Revenue | \$225,150 | \$1,926 | (\$223,224) |
| | Expense | (153,444) | (1,322) | 152,122 |
| | Overhead Allocation | (78,655) | (604) | 78,051 |
| | Field Parent Child Health - Maternal Child Hlth Block Grant Program Net Revenue | (\$6,949) | \$0 | \$6,949 |
| Maternal Child Health (Block Grant) | Parent Child Health-Child 1-22 - Maternal Child Hlth Blk Grt | | | |
| | Revenue | \$0 | \$35,953 | \$35,953 |
| | Expense | 0 | (24,676) | (24,676) |
| | Overhead Allocation | 0 | (11,277) | (11,277) |
| | Parent Child Health-Child 1-22 - Maternal Child Hlth Blk Grt Program Net Revenue | \$0 | \$0 | \$0 |
| Maternal Child Health (Block Grant) | Children with Special Health Care Needs | | | |
| | Revenue | \$219,730 | \$71,302 | (\$148,428) |
| | Expense | (198,616) | (49,558) | 149,058 |
| | Overhead Allocation | (101,811) | (22,648) | 79,163 |
| | Children with Special Health Care Needs Program Net Revenue | (\$80,697) | (\$904) | \$79,793 |
| | Subtotal - Maternal Child Health Block Grant | (\$87,646) | (\$904) | \$86,742 |
| Opioid Outreach | Naloxone Purchase | | | |
| | Revenue | \$0 | \$0 | \$0 |
| | Expense | (40,000) | (5,026) | 34,974 |
| | Overhead Allocation | (13,144) | (2,297) | 10,847 |
| | Naloxone Purchase Program Net Revenue | (\$53,144) | (\$7,323) | \$45,821 |
| Opioid Outreach | Opioid Overdose Project | | | |
| | Revenue | \$150,000 | \$0 | (\$150,000) |
| | Expense | (123,532) | (2,505) | 121,027 |
| | Overhead Allocation | (40,593) | (1,145) | 39,448 |
| | Opioid Overdose Project Program Net Revenue | (\$14,125) | (\$3,650) | \$10,475 |
| Opioid Outreach | Pub Hlth Opioid Crisis Response | | | |
| | Revenue | \$0 | \$1,457 | \$1,457 |
| | Expense | 0 | (14,300) | (14,300) |
| | Overhead Allocation | 0 | (6,535) | (6,535) |
| | Pub Hlth Opioid Crisis Response Program Net Revenue | \$0 | (\$19,378) | (\$19,378) |
| Opioid Outreach | Rural Comm Resp Plan | | | |
| | Revenue | \$200,000 | \$38,990 | (\$161,010) |
| | Expense | (129,945) | (31,699) | 98,246 |
| | Overhead Allocation | (42,700) | (14,486) | 28,214 |
| | Rural Comm Resp Plan Program Net Revenue | \$27,355 | (\$7,195) | (\$34,550) |
| Opioid Outreach | Overdose Data to Action Prevention | | | |
| | Revenue | \$0 | \$21,357 | \$21,357 |
| | Expense | 0 | (16,148) | (16,148) |
| | Overhead Allocation | 0 | (7,380) | (7,380) |
| | Overdose Data to Action Prevention Program Net Revenue | \$0 | (\$2,171) | (\$2,171) |
| | Subtotal - Opioid Outreach | (\$39,914) | (\$39,717) | \$197 |
| Perinatal Hepatitis B | Perinatal Hepatitis B | | | |
| | Revenue | \$21,500 | \$4,757 | (\$16,743) |
| | Expense | (17,657) | (4,272) | 13,385 |
| | Overhead Allocation | (9,051) | (1,952) | 7,099 |
| | Perinatal Hepatitis B Program Net Revenue | (\$5,208) | (\$1,466) | \$3,742 |

| Priority Matrix Grouping | Program/Division | 2020 Budget | 2020 YTD | Variance |
|--------------------------------------|--|--------------------|-------------------|-------------------|
| Population Based Parent Child Health | Population Based Parent Child Health | | | |
| | Revenue | \$0 | \$0 | \$0 |
| | Expense | (268,211) | (11,606) | 256,605 |
| | Overhead Allocation | (137,485) | (5,304) | 132,181 |
| | Population Based Parent Child Health Program Net Revenue | (\$405,696) | (\$16,910) | \$388,786 |
| Population Based Parent Child Health | ABCD Project | | | |
| | Revenue | \$43,000 | \$10,750 | (\$32,250) |
| | Expense | (28,787) | (10,248) | 18,539 |
| | Overhead Allocation | (14,756) | (4,684) | 10,072 |
| | ABCD Project Program Net Revenue | (\$543) | (\$4,182) | (\$3,639) |
| Population Based Parent Child Health | Work First | | | |
| | Revenue | \$7,150 | \$0 | (\$7,150) |
| | Expense | (4,568) | 0 | 4,568 |
| | Overhead Allocation | (2,342) | 0 | 2,342 |
| | Work First Program Net Revenue | \$240 | \$0 | (\$240) |
| Population Based Parent Child Health | Childhood Lead Poisoning | | | |
| | Revenue | \$10,000 | \$2,230 | (\$7,770) |
| | Expense | 0 | (10,414) | (10,414) |
| | Overhead Allocation | 0 | (4,759) | (4,759) |
| | Childhood Lead Poisoning Program Net Revenue | \$10,000 | (\$12,943) | (\$22,943) |
| | Subtotal - Population Based Parent Child Health | (\$395,999) | (\$34,035) | \$361,964 |
| SNAP Ed | SNAP - ED Project | | | |
| | Revenue | \$16,700 | \$1,087 | (\$15,613) |
| | Expense | (11,947) | (834) | 11,113 |
| | Overhead Allocation | (3,926) | (381) | 3,545 |
| | SNAP - ED Project Program Net Revenue | \$827 | (\$128) | (\$955) |
| Refugee Health | Refugee Health | | | |
| | Revenue | \$272,048 | \$64,549 | (\$207,499) |
| | Expense | (182,537) | (44,390) | 138,147 |
| | Overhead Allocation | (93,568) | (20,286) | 73,282 |
| | Refugee Health Program Net Revenue | (\$4,057) | (\$127) | \$3,930 |
| Tobacco & Vaping Prevention | PPHF/Tobacco/Vape | | | |
| | Revenue | \$0 | \$0 | \$0 |
| | Expense | 0 | 0 | 0 |
| | Overhead Allocation | 0 | 0 | 0 |
| | PPHF/Tobacco/Vape Program Net Revenue | \$0 | \$0 | \$0 |
| Tobacco & Vaping Prevention | Tobacco Prevention | | | |
| | Revenue | \$37,772 | \$3,723 | (\$34,049) |
| | Expense | (49,085) | (3,720) | 45,365 |
| | Overhead Allocation | (16,129) | (1,700) | 14,429 |
| | Tobacco Prevention Program Net Revenue | (\$27,442) | (\$1,698) | \$25,744 |
| Tobacco & Vaping Prevention | FPH Tobacco/Vaping | | | |
| | Revenue | \$0 | \$13,572 | \$13,572 |
| | Expense | 0 | (9,938) | (9,938) |
| | Overhead Allocation | 0 | (4,542) | (4,542) |
| | FPH Tobacco/Vaping Program Net Revenue | \$0 | (\$908) | (\$908) |
| Tobacco & Vaping Prevention | CDC Tobacco | | | |
| | Revenue | \$158,716 | \$9,949 | (\$148,767) |
| | Expense | (119,315) | (7,020) | 112,295 |
| | Overhead Allocation | (39,207) | (3,208) | 35,999 |
| | CDC Tobacco Program Net Revenue | \$194 | (\$278) | (\$472) |
| Tobacco & Vaping Prevention | FY19 Marijuana Tobacco Edu | | | |
| | Revenue | \$18,076 | \$3,480 | (\$14,596) |
| | Expense | (11,506) | (2,388) | 9,118 |
| | Overhead Allocation | (3,781) | (1,091) | 2,690 |
| | FY19 Marijuana Tobacco Edu Program Net Revenue | \$2,789 | \$0 | (\$2,789) |
| | Subtotal - Tobacco & Vaping Prevention | (\$24,459) | (\$2,884) | \$21,575 |
| Tuberculosis Control & Elimination | Tuberculosis | | | |
| | Revenue | \$1,218,546 | \$434,778 | (\$783,768) |
| | Expense | (895,597) | (197,152) | 698,445 |
| | Overhead Allocation | (459,083) | (90,098) | 368,985 |
| | Tuberculosis Program Net Revenue | (\$136,134) | \$147,528 | \$283,662 |
| Tuberculosis Control & Elimination | TB Mini Grants | | | |
| | Revenue | \$0 | \$0 | \$0 |
| | Expense | 0 | 0 | 0 |
| | Overhead Allocation | 0 | 0 | 0 |
| | TB Mini Grants Program Net Revenue | \$0 | \$0 | \$0 |
| Tuberculosis Control & Elimination | Multi Drug Resistant Tuberculosis | | | |
| | Revenue | \$0 | \$0 | \$0 |
| | Expense | 0 | (7,302) | (7,302) |
| | Overhead Allocation | 0 | (3,337) | (3,337) |
| | Multi Drug Resistant Tuberculosis Program Net Revenue | \$0 | (\$10,639) | (\$10,639) |
| Tuberculosis Control & Elimination | Tuberculosis Control/Elimination - ConCon | | | |
| | Revenue | \$353,943 | \$20,620 | (\$333,323) |
| | Expense | (259,681) | (48,029) | 211,652 |
| | Overhead Allocation | (133,112) | (21,949) | 111,163 |
| | Tuberculosis Control/Elimination - ConCon Program Net Revenue | (\$38,850) | (\$49,358) | (\$10,508) |
| | Subtotal - Tuberculosis Control & Elimination | (\$174,984) | \$87,531 | \$262,515 |

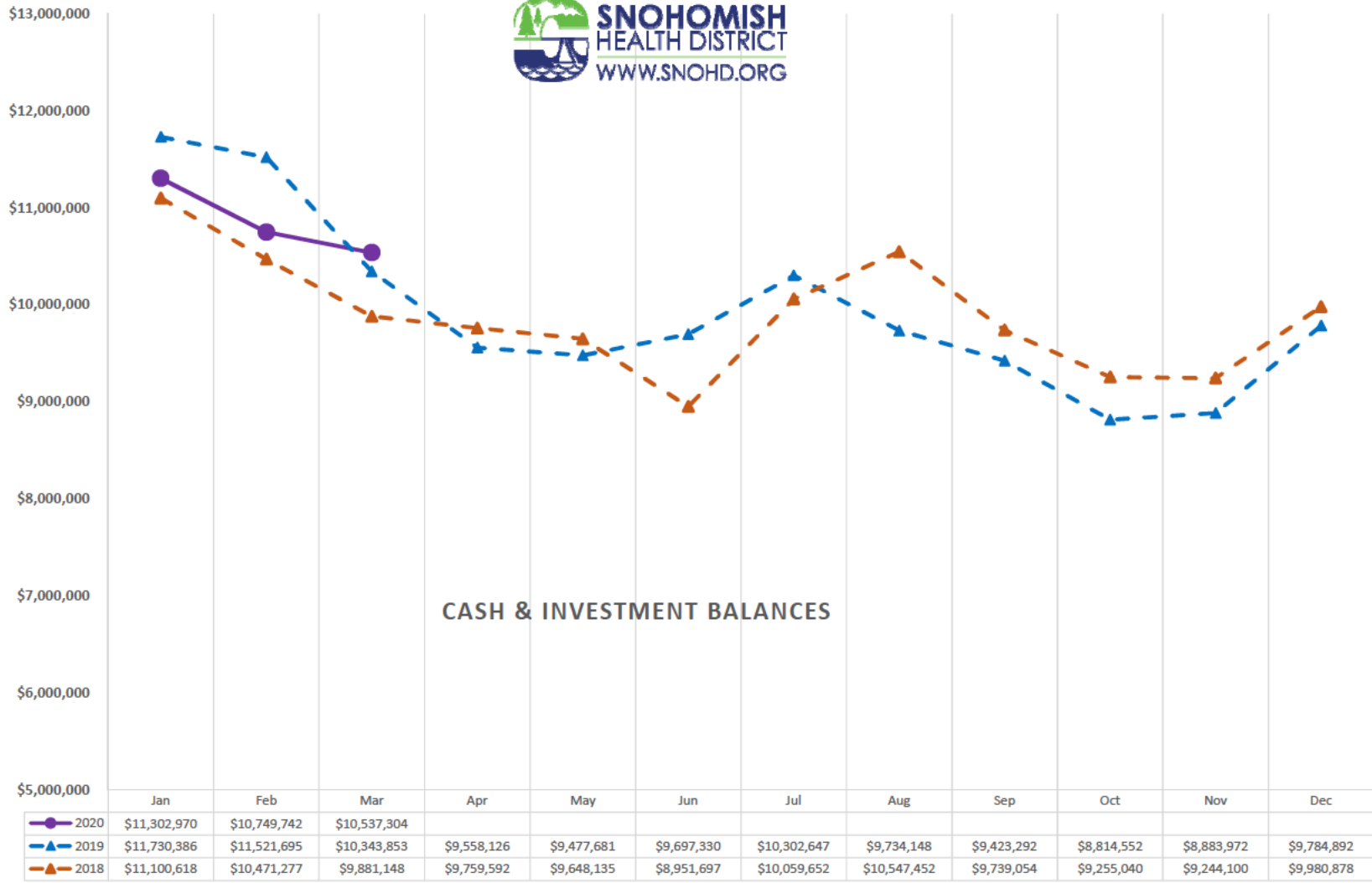
| Priority Matrix Grouping | Program/Division | 2020 Budget | 2020 YTD | Variance |
|--------------------------------------|---|----------------------|--------------------|--------------------|
| Vaccine Preventable Diseases | VPD-Immunizations-5930 | | | |
| | Revenue | \$0 | \$0 | \$0 |
| | Expense | (211,550) | (49,038) | 162,512 |
| | Overhead Allocation | (108,441) | (22,410) | 86,031 |
| | VPD-Immunizations-5930 Program Net Revenue | (\$319,991) | (\$71,448) | \$248,543 |
| Vaccine Preventable Diseases | Immunizations Rates | | | |
| | Revenue | \$115,150 | \$9,082 | (\$106,068) |
| | Expense | (86,755) | (6,234) | 80,521 |
| | Overhead Allocation | (28,508) | (2,849) | 25,659 |
| | Immunizations Rates Program Net Revenue | (\$113) | (\$0) | \$113 |
| Vaccine Preventable Diseases | Vaccine Hesitancy | | | |
| | Revenue | \$0 | \$2,200 | \$2,200 |
| | Expense | 0 | (1,510) | (1,510) |
| | Overhead Allocation | 0 | (690) | (690) |
| | Vaccine Hesitancy Program Net Revenue | \$0 | \$0 | \$0 |
| Vaccine Preventable Diseases | VFC - Immunization - ConCon | | | |
| | Revenue | \$74,468 | \$15,942 | (\$58,526) |
| | Expense | (52,186) | (10,942) | 41,244 |
| | Overhead Allocation | (26,751) | (5,000) | 21,751 |
| | VFC - Immunization - ConCon Program Net Revenue | (\$4,469) | \$0 | \$4,469 |
| | Subtotal - Vaccine Preventable Diseases | (\$324,573) | (\$71,448) | \$253,125 |
| Viral Hepatitis Outreach | Viral Hepatitis Outreach | | | |
| | Revenue | \$32,667 | \$0 | (\$32,667) |
| | Expense | (120,058) | (6,751) | 113,307 |
| | Overhead Allocation | (61,542) | (3,085) | 58,457 |
| | Viral Hepatitis Outreach Program Net Revenue | (\$148,933) | (\$9,836) | \$139,097 |
| Viral Hepatitis Outreach | Viral Hepatitis Surv | | | |
| | Revenue | \$0 | \$24,126 | \$24,126 |
| | Expense | 0 | (16,558) | (16,558) |
| | Overhead Allocation | 0 | (7,567) | (7,567) |
| | Viral Hepatitis Surv Program Net Revenue | \$0 | \$0 | \$0 |
| | Subtotal - Viral Hepatitis Outreach | (\$148,933) | (\$9,836) | \$139,097 |
| WIC | WIC Farmers Market | | | |
| | Revenue | \$0 | \$0 | \$0 |
| | Expense | 0 | 0 | 0 |
| | Overhead Allocation | 0 | 0 | 0 |
| | WIC Farmers Market Program Net Revenue | \$0 | \$0 | \$0 |
| WIC | WIC Infants & Children | | | |
| | Revenue | \$511,341 | \$140,911 | (\$370,430) |
| | Expense | (762,694) | (162,009) | 600,685 |
| | Overhead Allocation | (390,957) | (74,038) | 316,919 |
| | WIC Infants & Children Program Net Revenue | (\$642,310) | (\$95,136) | \$547,174 |
| WIC | WIC-Nutrition Educ | | | |
| | Revenue | \$0 | \$35,645 | \$35,645 |
| | Expense | 0 | (36,056) | (36,056) |
| | Overhead Allocation | 0 | (16,478) | (16,478) |
| | WIC-Nutrition Educ Program Net Revenue | \$0 | (\$16,889) | (\$16,889) |
| WIC | WIC-Brst Feeding Promo | | | |
| | Revenue | \$0 | \$11,777 | \$11,777 |
| | Expense | 0 | (12,515) | (12,515) |
| | Overhead Allocation | 0 | (5,719) | (5,719) |
| | WIC-Brst Feeding Promo Program Net Revenue | \$0 | (\$6,457) | (\$6,457) |
| WIC | WIC-Admin | | | |
| | Revenue | \$0 | \$20,551 | \$20,551 |
| | Expense | 0 | (21,919) | (21,919) |
| | Overhead Allocation | 0 | (10,017) | (10,017) |
| | WIC-Admin Program Net Revenue | \$0 | (\$11,386) | (\$11,386) |
| WIC | Breast Feeding Counselling - ConCon | | | |
| | Revenue | \$4,042 | \$946 | (\$3,096) |
| | Expense | 0 | (649) | (649) |
| | Overhead Allocation | 0 | (297) | (297) |
| | Breast Feeding Counselling - ConCon Program Net Revenue | \$4,042 | (\$0) | (\$4,042) |
| WIC | WIC Training | | | |
| | Revenue | \$0 | \$0 | \$0 |
| | Expense | 0 | (595) | (595) |
| | Overhead Allocation | 0 | (272) | (272) |
| | WIC Training Program Net Revenue | \$0 | (\$867) | (\$867) |
| | Subtotal - WIC | (\$638,268) | (\$130,735) | \$507,533 |
| Youth Marijuana Prevention Education | Youth Marijuana Prevention Education Program | | | |
| | Revenue | \$35,004 | \$5,620 | (\$29,384) |
| | Expense | (27,243) | (4,684) | 22,559 |
| | Overhead Allocation | (8,952) | (2,140) | 6,812 |
| | Youth Marijuana Prevention Education Program Program Net Revenue | (\$1,191) | (\$1,203) | (\$12) |
| | PREVENTION SERVICES DIVISION Net Revenue | (\$3,508,197) | (\$394,114) | \$3,114,083 |

| Priority Matrix Grouping | Program/Division | 2020 Budget | 2020 YTD | Variance |
|---|-----------------------------------|-------------|-------------|-------------|
| <u>ENVIRONMENTAL HEALTH DIVISION</u> | | | | |
| N/A - Overhead | Environment Health Administration | | | |
| | Revenue | \$0 | \$300 | \$300 |
| | Expense | (549,084) | (216,402) | 332,682 |
| | Overhead Allocation | 549,084 | 216,102 | (332,982) |
| Environment Health Administration Program Net Revenue | | \$0 | \$0 | \$0 |
| Drinking Water | Private/Public Water Supplies | | | |
| | Revenue | \$159,828 | \$35,806 | (\$124,023) |
| | Expense | (205,555) | (34,698) | 170,857 |
| | Overhead Allocation | (92,829) | (15,857) | 76,972 |
| Private/Public Water Supplies Program Net Revenue | | (\$138,556) | (\$14,750) | \$123,806 |
| Drinking Water | Sanitary Surveys-grpA-CC | | | |
| | Revenue | \$9,000 | \$1,600 | (\$7,400) |
| | Expense | (6,541) | (1,472) | 5,069 |
| | Overhead Allocation | (2,954) | (673) | 2,281 |
| Sanitary Surveys-grpA-CC Program Net Revenue | | (\$495) | (\$545) | (\$50) |
| Drinking Water | Sanitary Survey-GrpA-TA-CC | | | |
| | Revenue | \$0 | \$0 | \$0 |
| | Expense | 0 | 0 | 0 |
| | Overhead Allocation | 0 | 0 | 0 |
| Sanitary Survey-GrpA-TA-CC Program Net Revenue | | \$0 | \$0 | \$0 |
| Drinking Water | Water Well Construction | | | |
| | Revenue | \$30,000 | \$4,490 | (\$25,510) |
| | Expense | (20,505) | (6,114) | 14,391 |
| | Overhead Allocation | (9,260) | (2,794) | 6,466 |
| Water Well Construction Program Net Revenue | | \$235 | (\$4,418) | (\$4,653) |
| Subtotal - Drinking Water | | (\$138,816) | (\$19,713) | \$119,103 |
| Food | Food Program | | | |
| | Revenue | \$2,838,810 | \$2,297,153 | (\$541,657) |
| | Expense | (2,018,687) | (467,629) | 1,551,058 |
| | Overhead Allocation | (911,639) | (213,706) | 697,933 |
| Food Program Program Net Revenue | | (\$91,516) | \$1,615,818 | \$1,707,334 |
| Food | Food Borne Illness | | | |
| | Revenue | \$0 | \$0 | \$0 |
| | Expense | 0 | 0 | 0 |
| | Overhead Allocation | 0 | 0 | 0 |
| Food Borne Illness Program Net Revenue | | \$0 | \$0 | \$0 |
| Subtotal - Food Program | | (\$91,516) | \$1,615,818 | \$1,707,334 |
| Living Environment | Living Environment (Camps) | | | |
| | Revenue | \$4,855 | \$506 | (\$4,349) |
| | Expense | (3,657) | (5,241) | (1,584) |
| | Overhead Allocation | (1,652) | (2,395) | (743) |
| Living Environment (Camps) Program Net Revenue | | (\$454) | (\$7,130) | (\$6,676) |
| Living Environment | Schools | | | |
| | Revenue | \$65,940 | \$22,180 | (\$43,761) |
| | Expense | (89,034) | (12,007) | 77,027 |
| | Overhead Allocation | (40,208) | (5,487) | 34,721 |
| Schools Program Net Revenue | | (\$63,302) | \$4,685 | \$67,987 |
| Living Environment | Water Sports | | | |
| | Revenue | \$316,658 | \$9,324 | (\$307,334) |
| | Expense | (260,506) | (48,762) | 211,744 |
| | Overhead Allocation | (117,645) | (22,284) | 95,361 |
| Water Sports Program Net Revenue | | (\$61,493) | (\$61,722) | (\$229) |
| Living Environment | West Nile Virus Surveillance | | | |
| | Revenue | \$0 | \$0 | \$0 |
| | Expense | 0 | 0 | 0 |
| | Overhead Allocation | 0 | 0 | 0 |
| West Nile Virus Surveillance Program Net Revenue | | \$0 | \$0 | \$0 |
| Living Environment | Smoking in Public Places | | | |
| | Revenue | \$0 | \$0 | \$0 |
| | Expense | 0 | (88) | (88) |
| | Overhead Allocation | 0 | (40) | (40) |
| Smoking in Public Places Program Net Revenue | | \$0 | (\$128) | (\$128) |
| Living Environment | EHP Shellfish | | | |
| | Revenue | \$5,000 | \$314 | (\$4,686) |
| | Expense | (3,682) | (216) | 3,466 |
| | Overhead Allocation | (1,663) | (99) | 1,564 |
| EHP Shellfish Program Net Revenue | | (\$345) | (\$0) | \$345 |
| Subtotal - Living Environment | | (\$125,594) | (\$64,295) | \$61,299 |
| Onsite Sewage | Liquid Waste | | | |
| | Revenue | \$1,335,277 | \$365,727 | (\$969,551) |
| | Expense | (943,752) | (288,350) | 655,402 |
| | Overhead Allocation | (426,198) | (131,776) | 294,422 |
| Liquid Waste Program Net Revenue | | (\$34,673) | (\$54,400) | (\$19,727) |

| Priority Matrix Grouping | Program/Division | 2020 Budget | 2020 YTD | Variance |
|--------------------------|--|--------------------|--------------------|--------------------|
| Onsite Sewage | Surface Water Management | | | |
| | Revenue | \$8,333 | \$4,891 | (\$3,442) |
| | Expense | 0 | (3,673) | (3,673) |
| | Overhead Allocation | 0 | (1,679) | (1,679) |
| | Surface Water Management Program Net Revenue | \$8,333 | (\$461) | (\$8,794) |
| Onsite Sewage | Small Onsite Septic Local Health Jurisdiction Contracts | | | |
| | Revenue | \$102,448 | \$29,899 | (\$72,549) |
| | Expense | (48,104) | (16,069) | 32,035 |
| | Overhead Allocation | (21,724) | (7,343) | 14,381 |
| | Small Onsite Septic Local Health Jurisdiction Contracts Program Net Revenue | \$32,620 | \$6,487 | (\$26,133) |
| | Subtotal - Onsite Sewage | \$6,280 | (\$48,374) | (\$54,654) |
| PHEPR | PHEPR Admin | | | |
| | Revenue | \$0 | \$0 | \$0 |
| | Expense | 0 | (54) | (54) |
| | Overhead Allocation | 0 | 54 | 54 |
| | PHEPR Admin Program Net Revenue | \$0 | \$0 | \$0 |
| PHEPR | BioTerrorism/Implementation/Region - ConCon | | | |
| | Revenue | \$537,680 | \$58,629 | (\$479,051) |
| | Expense | (482,973) | (39,620) | 443,353 |
| | Overhead Allocation | (158,705) | (18,106) | 140,599 |
| | BioTerrorism/Implementation/Region - ConCon Program Net Revenue | (\$103,998) | \$903 | \$104,901 |
| PHEPR | PHEPR - Cities Readiness - ConCon | | | |
| | Revenue | \$130,100 | \$10,760 | (\$119,340) |
| | Expense | (112,419) | (7,606) | 104,813 |
| | Overhead Allocation | (36,941) | (3,476) | 33,465 |
| | PHEPR - Cities Readiness - ConCon Program Net Revenue | (\$19,260) | (\$322) | \$18,938 |
| PHEPR | Ebola Threat | | | |
| | Revenue | \$0 | \$653 | \$653 |
| | Expense | 0 | (448) | (448) |
| | Overhead Allocation | 0 | (205) | (205) |
| | Ebola Threat Program Net Revenue | \$0 | (\$0) | (\$0) |
| PHEPR | NACCHO MRC Pilot | | | |
| | Revenue | \$0 | \$7,500 | \$7,500 |
| | Expense | 0 | 0 | 0 |
| | Overhead Allocation | 0 | 0 | 0 |
| | NACCHO MRC Pilot Program Net Revenue | \$0 | \$7,500 | \$7,500 |
| PHEPR | Hepatitis A Response 2020 | | | |
| | Revenue | \$0 | \$0 | \$0 |
| | Expense | 0 | (3,767) | (3,767) |
| | Overhead Allocation | 0 | (1,721) | (1,721) |
| | Hepatitis A Response 2020 Program Net Revenue | \$0 | (\$5,488) | (\$5,488) |
| PHEPR | Hepatitis A Outbreak | | | |
| | Revenue | \$0 | \$9,115 | \$9,115 |
| | Expense | 0 | (6,360) | (6,360) |
| | Overhead Allocation | 0 | (2,907) | (2,907) |
| | Hepatitis A Outbreak Program Net Revenue | \$0 | (\$153) | (\$153) |
| PHEPR | CoronaVirus Resp 2020 | | | |
| | Revenue | \$0 | \$0 | \$0 |
| | Expense | 0 | (424,243) | (424,243) |
| | Overhead Allocation | 0 | (193,879) | (193,879) |
| | CoronaVirus Resp 2020 Program Net Revenue | \$0 | (\$618,122) | (\$618,122) |
| PHEPR | CoronaVirus Resp 2020 - Non-Billable | | | |
| | Revenue | \$0 | \$10,000 | \$10,000 |
| | Expense | 0 | (217,186) | (217,186) |
| | Overhead Allocation | 0 | 217,186 | 217,186 |
| | CoronaVirus Resp 2020 - Non-Billable Program Net Revenue | \$0 | \$10,000 | \$10,000 |
| PHEPR | CoronaVirus Resp 2020 - Mobile Testing | | | |
| | Revenue | \$0 | \$99,341 | \$99,341 |
| | Expense | 0 | (64,235) | (64,235) |
| | Overhead Allocation | 0 | (29,356) | (29,356) |
| | CoronaVirus Resp 2020 - Mobile Testing Program Net Revenue | \$0 | \$5,750 | \$5,750 |
| | Subtotal - PHEPR | (\$123,258) | (\$599,932) | (\$476,674) |
| Solid & Hazardous Waste | SWG-Facilities | | | |
| | Revenue | \$517,643 | \$82,722 | (\$434,921) |
| | Expense | (388,517) | (31,422) | 357,095 |
| | Overhead Allocation | (175,454) | (14,360) | 161,094 |
| | SWG-Facilities Program Net Revenue | (\$46,328) | \$36,939 | \$83,267 |
| Solid & Hazardous Waste | SWG Enforcement | | | |
| | Revenue | \$301,500 | \$81,720 | (\$219,780) |
| | Expense | (203,363) | (44,927) | 158,436 |
| | Overhead Allocation | (91,839) | (20,532) | 71,307 |
| | SWG Enforcement Program Net Revenue | \$6,298 | \$16,261 | \$9,963 |
| Solid & Hazardous Waste | Facilities-MOU | | | |
| | Revenue | \$0 | \$0 | \$0 |
| | Expense | 0 | 0 | 0 |
| | Overhead Allocation | 0 | 0 | 0 |
| | Facilities-MOU Program Net Revenue | \$0 | \$0 | \$0 |

| Priority Matrix Grouping | Program/Division | 2020 Budget | 2020 YTD | Variance |
|--|--|-------------|-------------|-------------|
| Solid & Hazardous Waste | Local Source Control Specialist Partners - DOE | | | |
| | Revenue | \$252,317 | \$56,557 | (\$195,760) |
| | Expense | (230,208) | (45,246) | 184,962 |
| | Overhead Allocation | (103,962) | (20,677) | 83,285 |
| Local Source Control Specialist Partners - DOE Program Net Revenue | | (\$81,853) | (\$9,366) | \$72,487 |
| Solid & Hazardous Waste | Sharps Safety Projects | | | |
| | Revenue | \$0 | \$0 | \$0 |
| | Expense | 0 | 0 | 0 |
| | Overhead Allocation | 0 | 0 | 0 |
| Sharps Safety Projects Program Net Revenue | | \$0 | \$0 | \$0 |
| Solid & Hazardous Waste | Tox Red Strategies | | | |
| | Revenue | \$0 | \$0 | \$0 |
| | Expense | 0 | 0 | 0 |
| | Overhead Allocation | 0 | 0 | 0 |
| Tox Red Strategies Program Net Revenue | | \$0 | \$0 | \$0 |
| Solid & Hazardous Waste | Strategy Implementation | | | |
| | Revenue | \$0 | \$0 | \$0 |
| | Expense | 0 | 0 | 0 |
| | Overhead Allocation | 0 | 0 | 0 |
| Strategy Implementation Program Net Revenue | | \$0 | \$0 | \$0 |
| Solid & Hazardous Waste | Lead in Children | | | |
| | Revenue | \$0 | \$0 | \$0 |
| | Expense | 0 | 0 | 0 |
| | Overhead Allocation | 0 | 0 | 0 |
| Lead in Children Program Net Revenue | | \$0 | \$0 | \$0 |
| Subtotal - Solid & Hazardous Waste | | (\$121,883) | \$43,835 | \$165,718 |
| Vital Records | Vital Records | | | |
| | Revenue | \$492,741 | \$102,074 | (\$390,667) |
| | Expense | (310,039) | (98,070) | 211,969 |
| | Overhead Allocation | (101,879) | (44,818) | 57,061 |
| Vital Records Program Net Revenue | | \$80,823 | (\$40,814) | (\$121,637) |
| ENVIRONMENTAL HEALTH DIVISION Net Revenue | | (\$513,964) | \$886,524 | \$1,400,488 |
| AGENCY Net Revenue | | \$0 | \$2,220,300 | \$2,220,300 |

¹ The 2020 Budget used 2019 Indirect Rates in effect during budget development. Those rates varied by Division. The 2020 Estimated Overhead for Actuals is based on the Department of Health approved rate for the District of 45.7%.



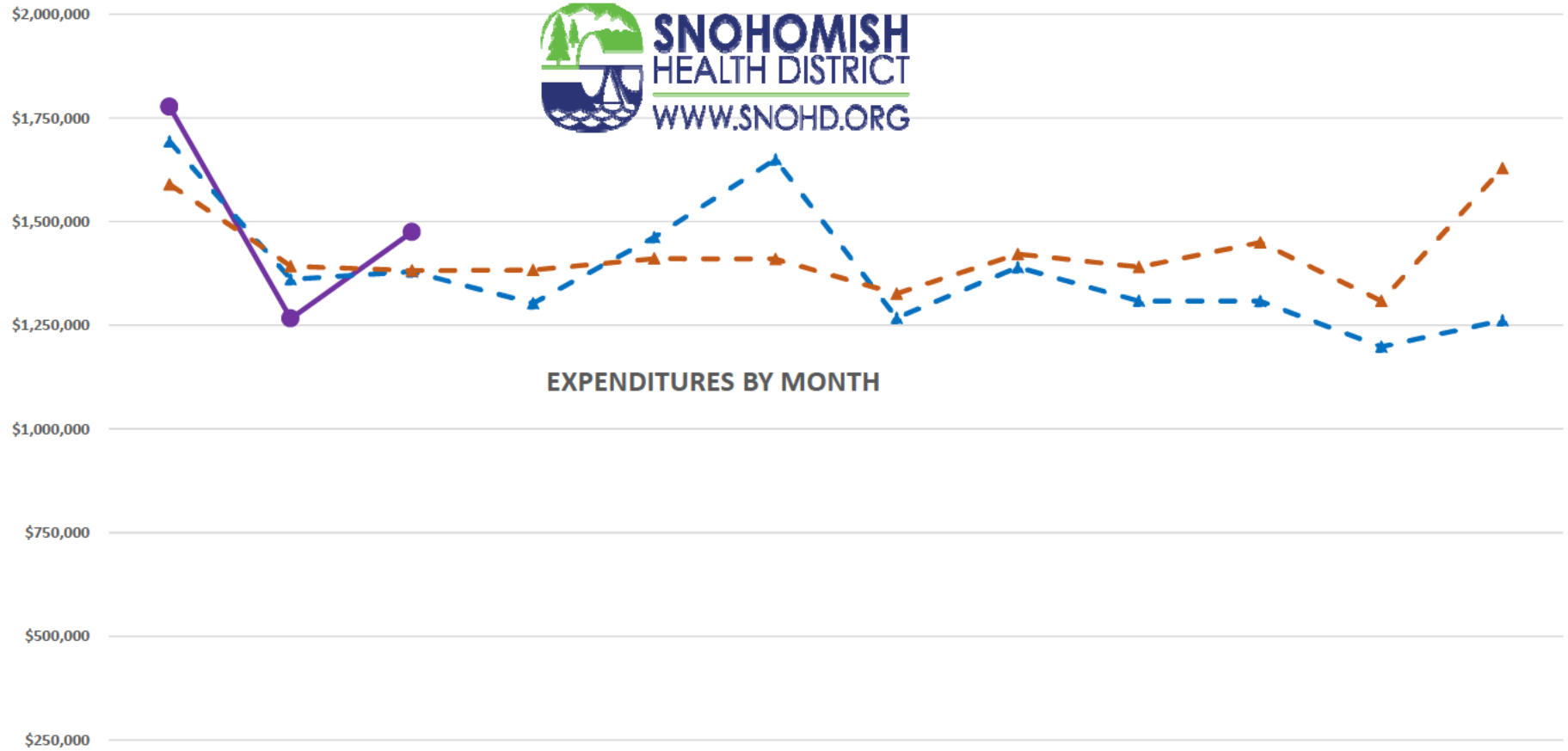


**SNOHOMISH
HEALTH DISTRICT**
WWW.SNOHD.ORG

REVENUE BY MONTH

\$6,000,000
\$5,000,000
\$4,000,000
\$3,000,000
\$2,000,000
\$1,000,000
\$0

| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|------|-------------|-----------|-------------|-------------|-----------|-------------|-------------|-------------|-------------|-----------|-----------|-------------|
| 2020 | \$4,822,140 | \$702,293 | \$1,213,494 | | | | | | | | | |
| 2019 | \$5,009,009 | \$786,447 | \$1,158,356 | \$716,836 | \$637,642 | \$1,305,046 | \$2,491,738 | \$763,202 | \$1,155,034 | \$976,299 | \$623,987 | \$899,852 |
| 2018 | \$4,783,683 | \$779,488 | \$1,078,392 | \$1,211,042 | \$975,121 | \$1,073,306 | \$2,625,517 | \$1,343,886 | \$783,537 | \$796,197 | \$923,156 | \$1,100,799 |



| | | | | | | | | | | | | |
|------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| \$0 | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
| 2020 | \$1,776,772 | \$1,266,285 | \$1,474,570 | | | | | | | | | |
| 2019 | \$1,692,783 | \$1,360,627 | \$1,378,901 | \$1,303,038 | \$1,461,877 | \$1,649,789 | \$1,267,497 | \$1,389,908 | \$1,308,405 | \$1,308,055 | \$1,198,087 | \$1,261,663 |
| 2018 | \$1,589,670 | \$1,392,338 | \$1,381,849 | \$1,382,893 | \$1,410,702 | \$1,409,534 | \$1,325,888 | \$1,421,444 | \$1,390,604 | \$1,449,309 | \$1,308,545 | \$1,628,448 |