

Exhibit C

The District has been using spreadsheets to do budgeting since 2017. This method is not efficient because the Excel template has to be rebuilt every year, it's difficult to track budget changes, users can't drill down into prior year's history details, and spreadsheets are at continual risk of broken links and formulas with multiple users adding data.

We currently own the budgeting module for OneSolution. Existing documentation for the module is eight versions out of date. In reviewing the documentation, the module requires complex setup and we would incur additional setup, training and development costs. A quote was requested from the vendor mid-July with a follow-up on August 1. As of this report date, no quote has been received. Additionally, there are a number of open finance system support cases that are unresolved after an average of three months. The vendor's resolution time for complex issues is poor, making adding another module an undesirable choice.

A tested solution called Dynamic Budgets (www.dynamicbudgets.com) is available at a cost of \$20,000 for software and implementation, plus approximately \$2,500 per year for annual maintenance. Although originally designed to integrate fully with the Microsoft Dynamics GP financial system, it can be adapted to link to data from any SQL-based financial system.

This is a product was implemented successfully at Kitsap Public Health after years of spreadsheet-based budgeting. The vendor consistently delivered superior customer service. The product is extremely intuitive to use, and training for users was minimal after the first year.

This solution offers the following:

- Implementation within 24 hours plus approximately a week of District staff time to set up reporting structure
- Drill-down capabilities to transaction details from OneSolution
- Line item budgeting
- Change tracking
- Flexible report formatting
- Labor budgeting with allocations between programs
- User-designed allocations for such things as overhead
- Ability to roll up programs into functional areas for reporting
- Forecasting
- Future development for use with Microsoft Power BI dashboard by District staff
- Cost is not based on number of users.

Other Dynamic Budget Customers include:

- Ortho Carolina – sports medicine clinic with 36 locations, 900 departments and 15,000 revenue centers
- Lumberman's Merchandising Corp – over \$1B in revenues
- Health Plan of San Joaquin County, CA – over \$1B in revenues
- Seattle School of Theology & Psychology.

Other competing budget software researched:

- The Spokane Health District uses a budgeting/financial dashboard product called Prophix. The vendor quoted a price of \$25,000-\$30,000 annually for 10 users plus setup/installation of \$25,000-\$45,000. This produce has very robust dashboard capabilities and requires a complex setup. It's likely we could not implement for 2020 budget development.
- Planning Maestro quoted the District a prepaid (discounted) cost of \$62,500 for three years (\$20,833 annually) with no implementation costs and the vendor is willing to do the heavy lifting on implementation at no additional charge. The implementation period would be approximately three weeks, and we may be able to implement quickly enough to use it for final 2020 budget development. This product also has very robust dashboard capabilities.